YOUR BOOKS®
Your Accounting Solution

Product Features & Capabilities

A complete accounting, inventory & GST compliance platform

YourBooks India Pvt. Ltd.
Developed in-house by the team, Made in India, Made for India.

About YourBooks

YourBooks is a comprehensive accounting, inventory, and GST-compliance platform built for Indian businesses. Developed and operated by YourBooks India Pvt. Ltd., the platform has been built and refined in-house over the past seven years by our team at Pie Infosystems, and has been running in production with paying clients since 2019.

Because YourBooks is designed, developed, and supported entirely in-house — not outsourced — we retain full control over the product roadmap, data security, and customer support. For you, that means faster issue resolution, tighter control over your data, and the ability to tailor the platform to your specific business requirements.

Security & Data Protection

We treat your financial data with the level of care it demands:

- **Data hosted in India:** All data is stored on cloud infrastructure located on Indian servers, ensuring complete data residency within the country.
- **Nightly backups with 7-day retention:** Both the database and the file system are backed up every night, with the last seven days of backups retained, so your data can be recovered quickly in the event of any incident.
- **Long-term data retention:** Your organisation's records are preserved for nine years, comfortably covering Indian statutory record-keeping requirements.
- **Encrypted communication:** All data is transmitted over HTTPS, protecting sensitive financial information in transit.
- **Secure authentication:** API access is secured using JWT-based authentication, and user login uses multi-level security.
- **One-way password encryption:** User passwords are stored using one-way encryption (hashing) and are never kept in plain text — they cannot be viewed or recovered by anyone, including YourBooks staff.
- **Role-based access control (RBAC):** Every user sees only the modules and data they are authorized for, configurable down to the navigation level.
- **Multi-level approval workflows:** Sales and purchase transactions can require configurable, role-based approvals before they are committed, reducing the risk of unauthorized transactions.
- **Complete audit trail:** Every create, update, delete, approval, and rejection is logged with timestamps and old/new value comparisons, giving you full accountability and audit readiness.

Why Businesses Choose YourBooks

- Built specifically for Indian compliance — GST, Tally two-way sync, TDS, e-invoice, and e-way bill are all native, not bolted on.
- A single platform spanning accounting, inventory, orders, approvals, and reporting — reducing the need for multiple disconnected tools.
- An open API framework for integrating with your existing ERP, CRM, e-commerce, and other systems.
- An in-house team for responsive support and customization.
- Seven years of continuous development and a client base running in production since 2019.

Platform Overview

YourBooks brings the full order-to-cash and procure-to-pay cycle, GST compliance, inventory, and financial reporting into one connected platform. The capabilities below are organized into the following modules:

- **Sales & Billing:** Quotations, invoices, payments, returns, and delivery challans.
- **Procurement & Orders:** Purchase orders, sales orders, and multi-level approval workflows.
- **Inventory Management:** Stock control, aging analysis, and stock summary reporting.
- **Accounting & Finance:** Expenses, bank statement import & reconciliation, journal vouchers, TDS, and cost-center / business-unit tracking.
- **GST & Compliance:** GST management, ITC reconciliation, and the Invoice Management System (IMS).
- **Financial Reporting:** Daybook, ledger, trial balance, P&L, and balance sheet.
- **Masters & User Management:** Client/vendor onboarding and team access control.
- **Mobile, Integrations & Governance:** Mobile apps, Tally two-way sync, Razorpay online payments, API framework, and audit logs.

Sales & Billing

Quotation & Proforma Invoice

- Create and manage professional quotations and proforma invoices for clients.
- Easily convert quotations into invoices once approved.

Invoice

- **Create Invoices:** Generate B2B, B2C, or overseas invoices for both services and products.
- **View & Manage Invoices:** Filter invoices by invoice number, client, date range, or payment status.
- **Automatic Payment Reminders:** The system sends timely reminders to clients for pending payments.
- **Recurring Invoices:** Schedule invoices for subscriptions or repeat services.
- **E-Way Bill:** Direct integration for generating GST-compliant e-way bills.
- **E-Invoice:** Seamless GST-compliant e-invoice generation and reporting.

Payments

- Record and track client payments against invoices.
- Accept and reconcile multiple payment modes (bank transfer, UPI, cheque, etc.).
- Auto-update payment status in real time.
- Generate receipts instantly.

Returns

- **Sales Returns:** Easily process product or service returns from customers and adjust inventory and accounts automatically.
- **Purchase Returns:** Record returns to suppliers, update stock and financials accurately, and manage supplier credits efficiently.

Delivery Challan Management

YourBooks simplifies the creation and management of delivery challans with an easy-to-use interface, allowing businesses to track and manage goods in transit.

Create Delivery Challan

- **Date & Challan Number:** Each delivery challan is assigned a unique number and date, ensuring proper documentation and tracking.
- **Store Details:** Select the From Store and To Store for easy transfer of goods between locations, managing inter-store transfers or customer deliveries seamlessly.
- **Purchase Order (PO) Number:** A PO number can be associated with the challan to link it directly with the sales or purchase order for better tracking and reconciliation.
- **Already Delivered:** Mark the delivery as complete when items are delivered, ensuring accurate inventory and accounting.

Add Items to Delivery Challan

- **Product Selection:** Choose products from a pre-defined inventory list, capturing quantity, unit cost, GST/tax, HSN code, and discount per unit.

- **Unique Quantity Code:** Track individual items using a unique code for better inventory management and accountability.
- **Description:** Add detailed descriptions for each item for clarity and precision.
- **Discount:** Specify flat or percentage-based discounts for customized pricing.
- **Barcode/QR Code Scanning:** Scan items using a barcode or QR code, reducing manual entry errors.
- **Special Instructions:** Add unique delivery instructions or terms clearly for the recipient.
- **Generate E-Way Bill:** Automatically generate e-way bills for GST compliance when delivering goods.
- **Download & Save:** Save the challan and download a PDF version for record-keeping.

View Delivery Challans

A comprehensive overview of all delivery challans created in the system, enabling efficient tracking and management of goods transferred between stores or to customers.

- **Challan List:** View all challans with number, date, and current invoice status (Pending, Partially Invoiced, Fully Invoiced), along with total and remaining quantities and From/To store information.
- **Convert to Invoice:** Convert delivery challans into invoices in one click, simplifying billing for delivered items.
- **Edit & Delete:** Correct errors or remove unnecessary entries swiftly.
- **Search & Filter:** Find challans by challan number, store, or invoice number, and filter by status, date, or quantity.
- **Invoice Integration:** Automatically track which items have been invoiced and which are pending, with linked invoice numbers and details.

Procurement & Orders

Purchase Order Management (PO)

- **Create Purchase Orders:** Easily generate POs for both products and services.
- **Vendor Management:** Select saved vendors or add new vendors directly while creating a PO.
- **PO Details:** Capture PO number, vendor quotation number, currency, and PO date.
- **Itemized Orders:** Add multiple items with quantity, unit cost, GST/tax, HSN code, and per-unit discounts.
- **Special Instructions:** Add instructions for vendors where required.
- **Print & Share:** Print on letterhead, or download and email POs directly to vendors.
- **Service/Product Selection:** Easily switch between service and product purchase orders.
- **Detailed List:** Access a comprehensive list of all POs with PO number, vendor, date, amount, items, and order status.
- **Search & Filter:** Quickly find POs by number, vendor, date range, or status, with filters for better analysis.
- **PO Summary:** View currency, itemized orders (quantity, cost, GST, HSN), and vendor information per PO.
- **Amount Tracking:** Track totals with and without GST for better financial visibility.
- **Vendor & Items Overview:** Get a clear overview of each vendor and the items ordered, with descriptions, quantities, and amounts.

Sales Order Management (SO)

YourBooks provides a complete Sales Order Management system that helps businesses efficiently manage the entire order-to-cash cycle, ensuring seamless tracking of customer orders from creation through invoicing and delivery.

Create Sales Order

- **Customer Selection:** Create sales orders by selecting existing customers or adding new ones directly from the sales order screen.
- **Sales Order Details:** Capture SO number, customer PO number, order date, expected delivery date, currency, and sales representative.
- **Itemized Order Entry:** Add products or services with quantity, rate, GST, HSN/SAC code, discounts, and special pricing.
- **Terms & Conditions:** Include payment terms, delivery terms, warranty details, and other contractual conditions.
- **Special Instructions:** Add customer-specific requirements and order-related notes.

Sales Order Workflow

- **Approval Workflow:** Route sales orders through defined approval processes before confirmation.
- **Order Confirmation:** Confirm approved orders and lock critical information to prevent unauthorized modifications.
- **Delivery Tracking:** Monitor partial and complete deliveries against each sales order.

- **Invoice Generation:** Convert sales orders directly into invoices with complete audit tracking.

Order Fulfillment Management

- **Partial Fulfillment:** Support partial deliveries and invoicing against a single sales order.
- **Pending Quantity Tracking:** Automatically calculate delivered, invoiced, and pending quantities.
- **Inventory Allocation:** Reserve available inventory against confirmed sales orders.
- **Backorder Management:** Track pending quantities when stock is unavailable and fulfill later.

Search, Filter & Reporting

- **Comprehensive SO List:** View all sales orders with customer name, amount, status, delivery status, and invoice status.
- **Advanced Search:** Search by SO number, customer name, PO number, date range, or order status.
- **Download & Share:** Export sales orders and share them directly via email.
- **Order Analytics:** Monitor open orders, fulfilled orders, pending deliveries, and sales pipeline performance.

Multi-Level Approval Workflow (Sales & Purchase Orders)

YourBooks provides a configurable multi-level approval system for Sales Orders and Purchase Orders, ensuring proper governance and control over business transactions.

Configurable Approval Hierarchy

- **Multiple Approval Levels:** Define single-level or multi-level approval workflows based on organizational requirements.
- **Role-Based Approvals:** Assign approvals to Managers, Department Heads, Finance Teams, Directors, or other designated users.
- **Amount-Based Approval Matrix:** Configure approval levels based on transaction values.
- **Department-Wise Workflow:** Configure different approval workflows for different departments or business units.

Sales Order Approval

- **Draft to Approval Workflow:** Sales orders can be created in draft mode and routed automatically for approval.
- **Approval Status Tracking:** Track pending, approved, rejected, or partially approved sales orders.
- **Approval Remarks:** Approvers can add comments and observations before approval or rejection.
- **Audit Trail:** A complete history of approval actions is maintained for compliance and transparency.

Purchase Order Approval

- **PO Authorization Control:** Purchase orders require approval before being shared with vendors.
- **Budget Compliance:** Approval workflows help ensure purchases remain within approved budgets.

- **Escalation Rules:** Automatically notify higher authorities if approvals remain pending beyond configured timelines.
- **Rejection & Rework:** Rejected POs can be modified and resubmitted for approval.

Notifications & Alerts

- **Email Notifications:** Automatic email alerts are sent when approvals are required.
- **Mobile Notifications:** Approval requests can be reviewed and approved through the mobile app.
- **Reminder System:** Automatic reminders for pending approvals.

Inventory Management

Inventory Management

YourBooks provides end-to-end inventory control — monitoring quantity, quality, and location of stock; tracking levels for timely replenishment; forecasting demand to prevent stockouts or overstocking; and valuing inventory for financial and tax reporting.

Inventory is divided into focused sub-modules, each serving a specific purpose:

- **Store:** Manage different physical or online locations where inventory is held.
- **Category:** Classify products into categories to streamline management and reporting.
- **Batch:** Track inventory based on batches or production lots.
- **Product:** Maintain details of individual products, including quantity, price, and other attributes.
- **Upload Products:** Bulk-upload product data using spreadsheets or files.
- **Estimate:** Calculate inventory requirements based on projected demand.
- **Production:** Track production processes for businesses that manufacture goods.
- **Product Logs:** Maintain a history of stock movements, adjustments, and other transactions.

Stock Aging Report

The Stock Aging Report provides a detailed analysis of inventory based on the age of stock held, helping businesses identify slow-moving, non-moving, and aging inventory for better planning, liquidation decisions, and working-capital management.

Age-wise Inventory Classification

- **Automatic Aging Analysis:** Inventory is automatically categorized into predefined aging buckets based on purchase or stock-inward date.
- **Configurable Aging Slabs:** Analyze stock across ranges such as under 45 days, 45–90 days, 90–180 days, 180–365 days, and over 365 days.
- **Batch-wise Tracking:** Calculate aging separately for individual batches for precise management.
- **Product-wise Visibility:** View the age of inventory for each product separately.

Detailed Stock Aging View

- **Item-wise Analysis:** Display all items with total available quantity and value.
- **Quantity & Value Tracking:** View stock quantities and value held under each aging bucket.
- **Expiry Date Visibility:** Track expiry dates for applicable products to avoid losses.
- **Batch-Level Breakdown:** Analyze inventory movement and age at the batch level.

Inventory Optimization

- **Slow-Moving Stock Identification:** Identify products that have remained in inventory for extended periods.
- **Dead Stock Monitoring:** Highlight non-moving inventory that requires management attention.
- **Overstock Analysis:** Detect excess inventory and reduce carrying costs.
- **Stock Liquidation Planning:** Plan discounts, promotions, or clearance using aging information.

Search, Filtering & Export

- **Item Filters:** Filter by products, categories, stores, or inventory groups.
- **Date-Based Reporting:** Generate stock aging reports as of any selected date.
- **Business Unit & Cost Center Filters:** Analyze inventory aging by business unit, department, or cost center.
- **Downloadable Reports:** Export in PDF, Excel, or CSV formats for further analysis.

Stock Summary Report

The Stock Summary Report provides detailed tracking of inventory movements, profitability, and stock values over a specified period.

- **Date Range Filtering:** Track stock activity within any custom period.
- **Detailed Stock Movements:** View opening balance, inwards, outwards, and closing balance with quantity and value.
- **Item-Specific Details:** Break down each item by quantity, rate, value, and profit %.
- **Profit Margin Analysis:** See profit percentages per inventory item to aid profitability analysis.
- **Downloadable Reports:** Export in PDF, CSV, or Excel formats.

Accounting & Finance

Expense / Purchase Management

YourBooks enables seamless management of expenses and purchases, ensuring precise tracking and reporting. Through the Add Expense/Purchase functionality, users can efficiently record and categorize expenses for full financial transparency.

- **Invoice Management:** Capture invoice date, number, and due date.
- **GSTR-3B Claimed Period:** Associate expenses with the relevant GST period for compliance.
- **Expense Categorization:** Select the nature of expense from predefined categories.
- **Amount & TDS Management:** Enter amounts inclusive of GST and manage TDS calculations for tax compliance.
- **Upload Receipt:** Attach receipts and supporting documents for audit readiness.
- **Payment Method:** Mark the expense as paid or as advance payment for accurate cash-flow tracking.
- **Currency & GST:** Manage multiple currencies and GST-related data.
- **Purchase Account Integration:** Link the expense to the relevant purchase account.

Expense / Purchase List

- **Comprehensive Expense List:** View all expenses and purchases with invoice number, date, due date, payment status, and company name.
- **Filtering & Searching:** Filter by date, company, amount range, and other criteria, and search by invoice number or company name.
- **Actionable Data:** Edit or delete entries to manage and correct discrepancies.
- **Payment Status:** Track the status of payments to stay on top of outstanding balances.
- **Download Option:** Download the list for record-keeping and analysis.
- **GST Tracking:** View amounts inclusive and exclusive of GST.

Bank Statement Management & Reconciliation

YourBooks lets businesses manage multiple bank accounts in one place, import statements from any bank, and reconcile each transaction against invoice payments and expense payments — giving a single, accurate, up-to-date view of cash movement across the organization.

Multiple Bank Accounts

- **Multiple Accounts & Banks:** Manage multiple bank accounts across one or more banks within a single organization.
- **Account-Level Tagging:** Every imported statement and transaction is tagged to its specific bank account for clean, separate reconciliation.

Import Bank Statements

- **Guided 3-Step Import:** A simple wizard — Import Statements, Map Fields, then Preview & Submit.
- **Multiple File Formats:** Upload statements in CSV, XLS, TXT, or XLSX format, with a downloadable sample file for reference.

- **Flexible Sheet Types:** Support for double-column (separate withdrawal and deposit), single-column with amount type (credit/debit), and single-column with negative-value formats.
- **Automatic Field Mapping:** Common columns such as date, description, withdrawal, and deposit are auto-matched to your bank's headers, with manual override from dropdowns for any unmatched fields.
- **Duplicate Detection:** Duplicate statement lines are automatically identified and ignored during import.
- **Preview Before Save:** Review all statement lines, transaction type, and amounts, and select exactly which entries to save.

View, Search & Manage Statements

- **Consolidated View:** See all imported statements with date, description, type, amount, bank, and link status in one place.
- **Search & Filter:** Quickly locate transactions and apply filters across all imported statements.
- **Status Indicator:** A clear Linked / Unlinked status on every transaction shows what has been reconciled.
- **Bulk Management:** Delete selected entries in bulk where required.

Reconciliation with Payments

- **Map With Payments:** Link each bank statement entry to its corresponding invoice payment or expense payment.
- **Create on the Fly:** For an unlinked debit, create an expense payment directly from the statement; credits can be matched against customer and invoice receipts.
- **Real-Time Status:** Transactions move to Linked once matched, making it easy to spot what still needs attention.
- **Complete Audit Trail:** Each bank transaction is tied to its underlying accounting entry, keeping the books accurate and audit-ready.

Journal Vouchers

Add Journal Vouchers

- **Custom Journal Entries:** Create vouchers by entering date, voucher number, and nature of the transaction.
- **Credit & Debit Entries:** Input both credit and debit entries including amount (with GST), TDS details, and applicable sub-heads.
- **GST & TDS Management:** Specify GST and TDS amounts per entry for seamless tax tracking.

View Journal Vouchers

- **Comprehensive Voucher List:** View all vouchers with number, creation date, and total debit and credit amounts.
- **Search & Filter:** Search by voucher number or nature of transaction, and filter by date range and other criteria.
- **Actionable Entries:** Edit, delete, or download vouchers to maintain and update records.
- **Total Credit & Debit Visibility:** Automatic calculation of totals per voucher for accurate reconciliation.

TDS Management (Payable & Received)

YourBooks simplifies management of Tax Deducted at Source (TDS) for both receivables and payables, with TDS amounts captured automatically during the payment process for sales and purchases.

TDS Received

- **Automatic TDS Capture:** TDS is captured automatically on sales payments based on the applicable section and rate.
- **Tracking TDS Amount:** View TDS section, total amount, rate, and deducted amount per transaction.
- **Easy Search & Filters:** Search and filter by voucher number, deductee PAN, TDS section, and amount.
- **Reconciliation of TDS:** Verify whether the client has paid the deducted TDS and track payment status.

TDS Payable

- **Automatic TDS Calculation:** TDS payable is calculated and recorded on purchase payments for compliance.
- **TDS Reporting:** View rate, deducted amount, and applicable section per purchase.
- **Clear Overview:** View all TDS amounts payable with detailed breakdowns to track liabilities.
- **Making TDS Payments:** Make TDS payments that were deducted at the time of purchase payment.

TDS Integration with Payments

- **Sale Payment:** TDS is automatically deducted and recorded with all relevant details on receipt of a sale payment.
- **Purchase Payment:** TDS is captured automatically as part of the purchase-payment process.
- **Real-Time Tracking:** Both TDS receivables and payables update in real time.

Cost Center & Business Unit Management

This module enables businesses to organize, track, and analyze financial and operational activity across departments, locations, divisions, projects, or profit centers — giving management deeper visibility into performance and better decision-making.

Cost Center Management

- **Define Cost Centers:** Create and manage cost centers such as departments, projects, branches, locations, manufacturing units, or functional teams.
- **Transaction-Level Allocation:** Assign cost centers to invoices, purchases, expenses, payments, journal vouchers, and other transactions.
- **Expense Tracking:** Monitor expenses incurred by specific departments or projects.
- **Budget Monitoring:** Compare actual expenses against planned budgets per cost center.
- **Profitability Analysis:** Evaluate the financial performance of individual cost centers independently.

Business Unit Management

- **Multiple Business Units:** Create and manage multiple business units within one organization.

- **Operational Segregation:** Separate transactions, reports, and activities by business division.
- **Independent Performance Tracking:** Analyze revenue, expenses, and profitability for each unit.
- **Cross-Unit Visibility:** Maintain consolidated reporting while preserving unit-level insights.

Reporting, Governance & Control

- **Cost Center & Business Unit Reports:** Generate financial and operational reports for individual cost centers or units.
- **Comparative Analysis:** Compare performance across multiple cost centers or business units.
- **Multi-Dimensional Reporting:** Combine cost center, business unit, date range, and transaction type filters.
- **Improved Accountability:** Clearly identify where costs are incurred and revenues are generated for better resource allocation and decision-making.

GST & Compliance

GST Management

YourBooks provides a comprehensive suite of tools for efficient management of GST-related tasks.

Input Tax Credit (ITC) — GSTR-2A / GSTR-2B

- **Dynamic ITC:** Dynamically calculates and tracks the Input Tax Credit available, including ITC that cannot be claimed until it appears in GSTR-2B (typically after the 14th of the next month).
- **ITC Available to Claim:** Identifies and highlights the ITC claimable during a specified period for seamless, accurate filing.

ITC Reconciliation

- **Real-Time Reconciliation:** Reconcile ITC against amounts available in GSTR-2A and GSTR-2B by cross-referencing claims with returns.
- **GST Deposit Tracking:** Display GST amounts deposited with the government and match them with your books.

GSTR-1 Filing

- **Automated GSTR-1 Filing:** File GSTR-1 returns directly from the platform, auto-generated from transactions and sales data.
- **Error-Free Filing:** Automatic data population minimizes errors and ensures timely, accurate submissions.

GST Compliance Integration

- Generate e-invoices, IRNs, QR codes, and e-way bills directly from external applications through secure YourBooks APIs, enabling complete automation of GST workflows without manual intervention.

Debit / Credit Notes

- **Debit Note Generation:** Create and track debit notes for sales returns, discrepancies, or adjustments, linked directly to sales records.
- **Credit Note Generation:** Generate credit notes for refunds, discounts, or other adjustments, integrated with financial records.
- **GST Implications for Notes:** Debit and credit notes are linked with GST so tax adjustments are captured correctly for smoother reconciliation and filing.

IMS (Invoice Management System)

The Invoice Management System within the GST module helps businesses manage supplier invoices, GST compliance activities, and Input Tax Credit reconciliation efficiently.

Invoice Acceptance & Rejection

- **Invoice Review:** Review supplier-uploaded invoices appearing through GST systems.
- **Accept Invoices:** Mark invoices as accepted for ITC claims.
- **Reject Invoices:** Reject incorrect or disputed invoices directly from the platform.
- **Pending Action Monitoring:** Track invoices awaiting review or action.

ITC Verification

- **Input Tax Credit Validation:** Verify GST amounts before claiming ITC.

- **Mismatch Detection:** Identify mismatches between supplier filings and purchase records.
- **Compliance Alerts:** Receive alerts for missing or incorrect GST invoices.
- **Vendor Follow-Up Support:** Easily identify vendors requiring corrective action.

Invoice Reconciliation & Compliance

- **Purchase Register Reconciliation:** Match supplier invoices with internal purchase records.
- **GST Portal Reconciliation:** Compare invoices with GST-return data.
- **Automated Matching:** Reduce manual reconciliation effort through intelligent matching.
- **Audit Readiness:** Maintain complete records of invoice actions and history for ITC accuracy and real-time compliance monitoring.

Financial Reporting

Daybook

The Daybook is an essential tool for managing and tracking daily financial transactions, offering a comprehensive view of all business activity within a specified time range.

- **Transaction Filtering:** Filter by custom date ranges, by company (for multi-company management), and by voucher type such as journal voucher, invoice, or purchase invoice.
- **Summary Data:** View totals for invoices, payments, expenses, and purchase payments within the selected period.
- **Transaction Listings:** Detailed records with date, voucher type, voucher number, other company, description, and debit/credit amounts.
- **Search & Navigation:** Quickly locate transactions by voucher number, company name, or description.
- **Exporting Data:** Download in CSV, Excel, or PDF formats.
- **Real-Time Monitoring:** View the state of finances and transactions as they happen.

Ledger

The Ledger provides a detailed view of all accounting transactions, organized by date, transaction type, and ledger category.

- **Custom Filters:** Filter by date, ledger type, sub-head, transaction type, GST type, TDS type, and company type.
- **Comprehensive Transaction Summary:** View opening balance, total debit and credit, and closing balance for the period.
- **Transaction Listing:** List all ledger entries with date, voucher type, voucher number, other company, and description.
- **Search & Export:** Search for specific transactions and export in PDF, CSV, or Excel.

Trial Balance

The Trial Balance provides a comprehensive view of all ledger balances, ensuring the books are balanced and accurate.

- **Date Range Filtering:** Track balances over any specific period.
- **Detailed Breakdown:** Provides detail across account categories including direct income, expenses, assets, and liabilities.
- **Comparison of Two Periods:** Compare trial balances for two periods side by side.
- **Grand Total:** Display total debit, credit, opening balance, and closing balance across all accounts.
- **Downloadable Reports:** Export in PDF, CSV, or Excel.

Profit & Loss Account

The Profit & Loss Account provides an in-depth view of the business's financial performance over a specified period.

- **Income & Expense Breakdown:** Track direct income, sales accounts, purchase accounts, and indirect expenses such as salaries and rent.
- **Stock Tracking:** Account for opening and closing stock for the period.

- **Gross Profit & Loss:** Display the calculation of gross profit or loss.
- **Net Profit or Loss:** Show the final profit or loss after all income and expenses.
- **Downloadable Reports:** Export in PDF, CSV, or Excel.

Balance Sheet

The Balance Sheet provides a clear snapshot of the company's financial position at a specific point in time, tracking and comparing assets and liabilities to ensure accurate, balanced records.

- **Date Range Filtering:** Review the company's financial status for any period.
- **Liabilities Section:** Track current liabilities, vendor payables, project-related liabilities, and duties and taxes.
- **Assets Section:** List current assets (closing stock, bank balances, client receivables, cash) and non-current assets such as property, vehicles, or investments.
- **Profit & Loss Account:** Reflected under assets, showing net income or loss for the period.
- **Opening Balance Difference:** Highlight significant changes between opening and closing balances.
- **Grand Total:** Calculate total liabilities and assets to confirm the balance sheet is balanced.
- **Export & Download:** Export in PDF, CSV, or Excel.

Masters & User Management

Adding a Client / Vendor

Company Details

- **GSTIN:** The primary identifier. Entering it auto-fetches business name, registered address, and other official details from the GST portal, eliminating manual errors.
- **Legal Name:** The legal name of the client or vendor (auto-fetched from GSTIN).
- **Company Type:** Specify whether the entity is a client or vendor.
- **Mobile Number:** Contact mobile number for the client/vendor.
- **Email IDs:** Add multiple emails, including primary, CC, and notification addresses.

Advanced Details

- **Contact Person Details:** Name of the primary contact person.
- **Billing Address:** Pre-populated from the GST portal where available, with manual override (Address Lines, City, State, Country, PIN).
- **Shipping Address:** Mark as same as billing, or enter a different address.

Additional Functionality

- **Upload Clients:** Bulk-upload clients via CSV or similar formats.
- **Automated GSTIN Fetching:** On entering a GSTIN, the system auto-fetches legal name, address details, and GSTIN details (type and registration status), keeping records accurate and up to date.

Add User to Your Team

- **Basic User Information:** First name, last name, mobile number, email (used for login), and password.
- **Sales Target (optional):** Assign a sales target and tracking frequency (monthly, quarterly, etc.) for sales staff.
- **User Role:** Assign a role such as Sub User (limited access) or Manager (broader permissions).
- **Navigation Permissions:** Grant access to specific areas — Quotations, Sales Orders, Invoices, Purchase Orders, Purchase Invoices, Inventory, Client/Vendor Management, Team Management, Reports, Settings, CRM, and Refer and Earn.
- **Active Status:** Set the user as active or inactive to control immediate access.

This lets you onboard new team members with precisely the access they need — for example, salespeople get sales sections and a target, while managers get broader access including inventory, reports, and team management.

Mobile, Integrations & Governance

Mobile Applications

YourBooks offers dedicated mobile applications that let business owners and teams manage operations from anywhere, with real-time access to critical business information.

Dashboard & Business Insights

- **Real-Time Dashboard:** View sales, collections, expenses, purchases, and financial summaries.
- **Business Performance Tracking:** Monitor key business metrics on the go.
- **Instant Notifications:** Receive alerts for payments, approvals, and important activities.

Sales & Collections

- **Create Quotations & Invoices:** Generate quotations and invoices directly from mobile devices.
- **Record Payments:** Capture customer payments instantly.
- **Customer Ledger Access:** View customer balances and outstanding receivables.
- **Follow-Up Tracking:** Manage customer communication and collection activities.

Approvals, Inventory & Productivity

- **Approval Management:** Review and approve pending sales and purchase orders with real-time alerts and an audit trail.
- **Inventory Management:** Check real-time stock levels, search products by name/code/barcode, and track stock movement.
- **Team Productivity:** Monitor team activities, attendance and field activities, and sales targets versus achievement.
- **Secure Access:** Role-based access control, multi-level secure authentication, and real-time cloud synchronization with the web platform.

Tally Two-Way Synchronization

YourBooks offers seamless two-way synchronization with Tally, enabling businesses to maintain synchronized accounting records across both platforms and eliminate duplicate data entry.

Ledger Synchronization

- **Bidirectional Sync:** Create or update ledgers in either YourBooks or Tally and synchronize automatically.
- **Customer & Vendor Masters:** Sync customer, vendor, and ledger master data between systems.
- **Group Mapping:** Automatically map ledger groups and account classifications.
- **Duplicate Prevention:** Intelligent validation prevents duplicate ledger creation.

Sales & Purchase Synchronization

- **Sales Invoice Sync (Both Ways):** Invoices created in YourBooks transfer to Tally, and sales entered in Tally sync back to YourBooks.
- **Purchase Invoice Transfer:** Purchase invoices synchronize between both systems with consistent vendor data.
- **GST, TDS & Expense Sync:** GST details, tax rates, TDS, and expense classifications transfer accurately.

- **Error Handling:** Failed synchronizations are highlighted for corrective action.

Payment Synchronization & Monitoring

- **Receipt & Vendor Payment Sync:** Customer receipts and vendor payment vouchers transfer automatically.
- **Bank Transaction Mapping:** Link payment records with bank accounts for accurate reconciliation.
- **Sync Dashboard & Logs:** View successful, pending, and failed syncs, with complete logs for audit and troubleshooting.
- **Manual Sync Option:** Trigger synchronization manually whenever required.

Razorpay Payment Gateway Integration

Configure your Razorpay account directly within YourBooks to collect online payments from customers. The moment a customer completes a payment through Razorpay, YourBooks automatically issues a GST-compliant invoice to the customer and records the corresponding payment entry in your books — with no manual intervention.

- **Easy Configuration:** Connect your Razorpay account to YourBooks through a simple, secure setup.
- **Automatic GST-Compliant Invoicing:** As soon as a customer pays via Razorpay, a GST-compliant invoice is generated and delivered to them automatically.
- **Automatic Payment Entry:** A corresponding payment entry is recorded in YourBooks the moment payment is received, keeping your books reconciled in real time.
- **Seamless Customer Experience:** Customers receive their invoice instantly on payment, with no follow-up required from your team.
- **Reduced Manual Effort:** Eliminates manual invoice creation and payment recording for online collections, reducing errors and saving time.

API Integration Framework

YourBooks provides a comprehensive API Integration Framework that enables seamless connectivity between YourBooks and existing business applications — securely exchanging data in real time, automating processes, and eliminating manual data entry across ERP, CRM, e-commerce, HRMS, payroll, banking, and logistics systems.

Secure API Connectivity

- **REST-Based APIs:** RESTful APIs for seamless system-to-system communication.
- **JWT Token Authentication:** All API communication is secured using JSON Web Token (JWT) based authentication.
- **Encrypted Communication:** Data is transmitted securely over HTTPS to protect sensitive business information.
- **Access Control:** API access is managed through user-specific permissions and authentication credentials.

Data & Transaction Integration

- **Master Data Integration:** Synchronize customers, vendors, products, inventory, pricing, ledgers, business units, and cost centers.
- **Sales Integration:** Create quotations, sales orders, invoices, receipts, and customer transactions from external applications.

- **Purchase Integration:** Synchronize purchase orders, purchase invoices, vendor payments, and procurement workflows.
- **Inventory & Financial Transactions:** Exchange stock movements and adjustments, and push/pull payments, journal vouchers, and accounting transactions.

Real-Time Exchange & Third-Party Systems

- **Instant Synchronization:** Exchange data in real time between YourBooks and connected systems.
- **Status Monitoring & Error Handling:** Track success, failures, and sync status with comprehensive validation.
- **Third-Party Integration:** Connect ERP, CRM, e-commerce, HRMS/payroll, and custom or industry-specific applications.

Developer Support

- **Well-Documented APIs:** Comprehensive documentation for faster implementation.
- **Standard JSON Data Exchange:** Industry-standard request and response formats.
- **Scalable Architecture:** Designed to support high transaction volumes and enterprise-scale deployments.
- **Integration Flexibility:** Support for both real-time and batch-based integrations.

Audit Logs

Audit Logs provide complete visibility into all changes and activities performed across business transactions, helping organizations maintain accountability, strengthen internal controls, and track historical changes.

Comprehensive Activity Tracking

- **Transaction-Level Logging:** Every create, update, and delete operation on business transactions is automatically recorded.
- **Voucher-Based Tracking:** Track activity against invoices, quotations, payments, sales orders, purchase orders, returns, and other transactions.
- **Time-Stamped Audit Trail:** Every activity is recorded with the exact date and time.
- **Historical Record Maintenance:** Maintain a complete history of transactions and user actions.

Detailed Change Tracking

- **Change/Action Monitoring:** Track whether a transaction was created, updated, deleted, approved, rejected, or modified.
- **Old & New Value Comparison:** View previous and updated values whenever changes are made.
- **Transaction Reference Tracking:** Every log entry is linked to the relevant voucher number for easy investigation.

Search, Compliance & Governance

- **Advanced Search & Filtering:** Filter by date range, voucher type, voucher number, company, cost center, business unit, and action type.
- **Compliance & Audit Readiness:** Support statutory audits, management reviews, and compliance requirements.
- **User Accountability & Fraud Prevention:** Identify and track actions and quickly surface unauthorized or suspicious modifications.

- **Centralized Repository:** View all system activity from a single screen with full operational transparency.

Thank You

for taking the time to explore YourBooks

We appreciate your interest in YourBooks. We built this platform in-house, in India, to give businesses like yours a single, secure home for accounting, inventory, and GST compliance. We would be glad to show you how it can be tailored to your specific requirements, and our team is ready to support you at every step of the journey.

Let's build something great together.

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Made in India, Made for India.